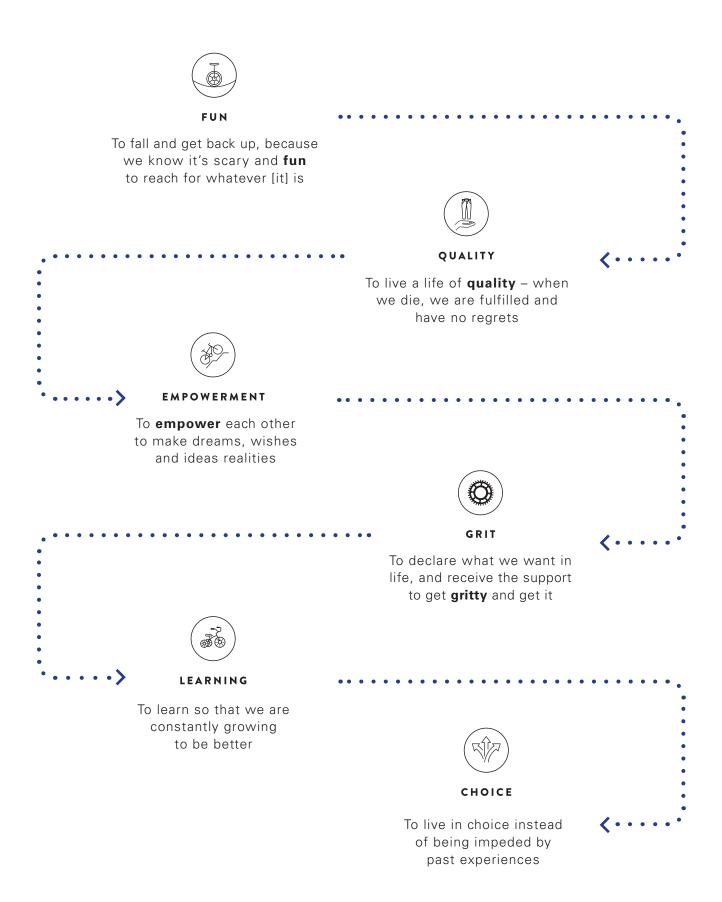
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GETTING STARTED

SET UP TIME WITH YOUR MANAGER TO TAKE YOU THROUGH VISION + GOAL SETTING.

At the end of your first session you will set by-when's to complete all the steps to discovering your values, vision and goals.

Your manager will give you clear conditions of satisfaction(*) for each goals session so that you can show up prepared.

*Conditions of Satisfaction: a clear list of every expectation required to meet the success of a project/task.

Setting goals can take an hour, a couple days, or a few weeks. You will also need a shitty first draft, and potentially more!

Write them down, rip them up... it generally takes a couple tries to see what feels right.

GROUND RULES:

- 1. KEEP AN OPEN MIND
- 2. FUCK PERFECTION
- DON'T PHONE IT IN Stay true + relevant to yourself
- 4. ASK FOR SUPPORT
- 5. SHARE THE SHIT OUT OF THESE GOALS



You are now ready to head on a journey full of **Learning** and **Choice**.

It will be **Fun** but will also take some **Grit**.

At the end you will feel **Empowered** to live of a life of **Quality** and we can't wait to cheer you on.

DEFINED:

Your guiding principles:

They govern your actions and behaviours and represent your underlying beliefs.

Your values have always been there, supporting your choices (whether you recognized and named them or not).

Our personal values, put simply, are the things that are the most important to us.

When tapped into, your personal values can guide and motivate your choices in life.



WHY DO WE START WITH VALUES?

This is the opportunity to honour what is most important to you.

Your values will be a common thread throughout your life (your goals and vision can shift and change, but your values will stay relatively the same throughout your life).

When we start with defining our values, we lay the groundwork for our vision and goals to grow.

HOW TO DETERMINE YOUR VALUES:

Think about a time when things seemed to line up perfectly – when you were at your happiest.

What was happening? What did you feel? Why did you feel that way?

Think about recurring themes and behaviours in your life – when you were unconsciously choosing.

What was at your core? What guided you to make that choice?

WHAT'S NEXT?

Start by making a list of values that you feel are important to you (see pg. 13 for inspo).

List a lot.

Then reference that list, and choose 10, then choose 5 of those that feel like they speak to your core.

The ones that make you say, "Hell yes!". The ones you feel in your gut.

If you need to keep all 10, **do that**. Fly free, baby.

VALUES LIST

As mentioned, values play a key role in your life: It is important to define them on your own terms, to know what the significance is behind them, and to know how they show up in your life.

Use the table below to write out your Values:

VALUE	DEFINED, BY YOU	HOW THIS SHOWS UP IN YOUR LIFE

Acceptance Accomplishment Accountability Accuracy Achievement Adaptability Adventure Aailitv Alertness Altruism Ambition Amusement Assertiveness Attentive Audacity Autonomy Awareness Balance Beauty Belonging Boldness Bravery Brilliance Calmness Candor Capable Certainty Challenge Charity Cleanliness Clever Comfort Commitment Common sense Communication Community Compassion Competence Competition Concentration Confidence Connection Consciousness Consistency Contentment Contribution Control Conviction Cooperation Courage Courtesy Creation Creativity Credibility Curiositv Decisiveness Dedication Dependability

Determination Development Devotion Dignity Diligence Discipline Discovery Discretion Diversitv Drive Duty Economy Effectiveness Efficiency Elegance Empathy Empower Endurance Energy Enjoyment Enthusiasm Entrepreneurship Equality Ethical Excellence Excitement Experience Expertise Exploration Expressiveness Fairness Faith Family Fearless Feelings Ferocious Fidelity Fitness Focus Foresight Fortitude Freedom Friendship Fun Generosity Genius Giving Goodness Grace Gratitude Greatness Growth Happiness Hard work Harmonv Health Honestv Honour

Hope Humility Humour Imagination Improvement Independence Individuality Innovation Insightful Inspiring Integrity Intelligence Intensity Intuition Irreverence Joy Justice Kindness Knowledge Leadership Learning Legacy Leisure Liberty Logic Love Loyalty Mastery Merit Meaning Moderation Motivation Openness Optimism Order Organization Originality Passion Patience Peace Performance Persistence Playfulness Positivity Potential Power Presence Productivity Professionalism Prosperity Purpose Quality Reason Recognition Respect Responsibility Restraint **Results-oriented**

Reverence Rigor Risk Satisfaction Security Self-reliance Selfless Sensitivity Serenity Service Sharing Significance Silence Simplicity Sincerity Skillfulness Smart Solitude Spirit Spirituality Spontaneity Stability Status Stewardship Strength Structure Success Support Surprise Sustainability Talent Teamwork Temperance Thankful Thorough Thoughtful Timeliness Tolerance Toughness Traditional Tranquility Transparency Trust Trustworthv Truth Understanding Uniqueness Unity Valor Victory Vigor Vision Vitality Wealth Welcomina Winning Wisdom Wonder

DEFINED:

Your north star:

A mental snapshot of your future, guided by your values.



Your vision is the future and it energizes the present. It helps you connect to your journey and allows you to see where your efforts should be placed.

When you close your eyes and sit in your vision, you can see, smell, taste, touch and hear your surroundings.

It fills you with your version of peace.

Many of us go through life knowing what we don't want and often do not put a big focus on what we do want.

Putting a focus on what we do want helps put that energy into the universe so that we can be ready to welcome it over to us.



SOME QUESTIONS TO ASK YOURSELF:

What makes you feel proud? At home? In your work?

How do you want to contribute? To the world? To yourself?

How do you want to take care of yourself?

How do you want to feel? Physically? Emotionally? Spiritually?

What makes you experience a loss of power?

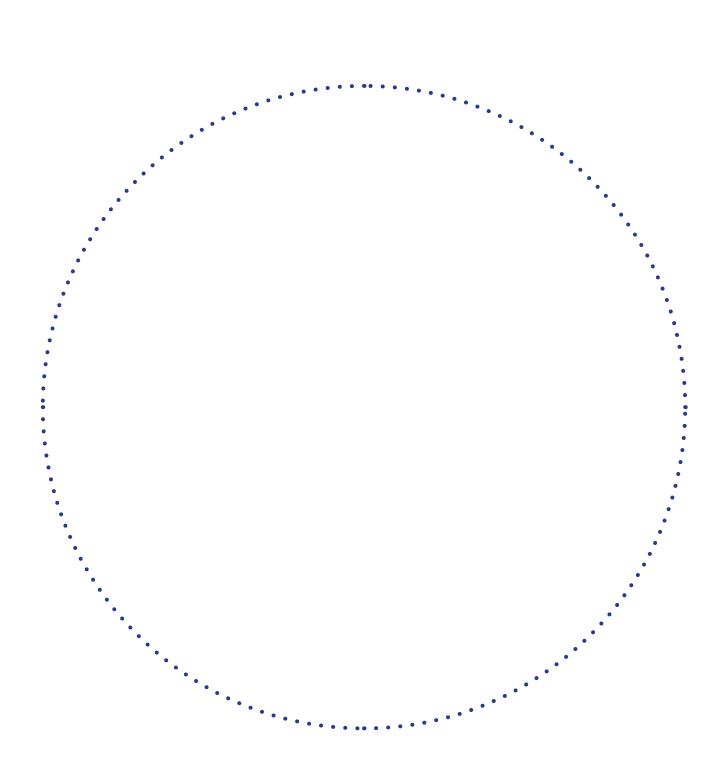
What are you doing when you feel you are at your absolute best?

What and who energizes you?

Now it's time to get clear and separate what you want from what you don't.

On the next page begin writing everything you don't want on the outside of the circle, and everything that you do want on the inside of the circle.

Include feelings, material objects, skills and just a general way of being.



THE POWER OF KNOWING WHAT YOU WANT

Now that you have become clearer on your wants in life, use the chart below to begin tapping into your five senses. It helps to close your eyes and really visualize what you are experiencing in your future.

Your future can be a vacation, your workday, a holiday, or maybe just your perfect day off.

Also think about the different times of day:

What's the first thing you see when you wake up? What do you hear on your commute to work? What do you smell when you sit down for dinner? Who is around you?

SENSE	VISION
S E E	
HEAR	
тоисн	
SMELL	
TASTE	

You can now use the information you generated from **The Power of Knowing What You Want** and **The Five Senses** exercise to write your vision.

Grab a pen, stick it to the paper and let it flow.

VISION



THERE IS POWER IN WRITING DOWN YOUR GOALS.

We believe in writing down goals to create realities out of dreams.

We also believe there is a difference between reaching a goal, setting up habits and just enjoying the [journey] ride.



LONG-TERM EXPERIENCES

DEFINED:

Experiences that you have over the years that ultimately guide you to your overall vision.

These experiences are outcomes of your Short-Term Goals and make up your personal journey.

Your Long-Term Experiences can also be thought of as:

Milestones Goals Accomplishments Breakthroughs Events Turning Points Intentions

Your journey will ebb and flow because as you move through life, different opportunities will come to you:

Some doors may shut, some windows will open, you may change your mind, you may stay course.

Regardless of where you head, you are always in choice to find experiences that will lead you to living a fulfilled life.

This is also known as your vision.

To begin thinking about your Long-Term Experiences, start filling out the chart on the next page. Use the below Areas of Life as thought provokers. Remember the Ground Rules - don't phone it in. It's important to think about which areas are relevant to you and give you purpose rather than trying to fill space. It is not mandatory to have an experience for every area.



AREAS OF LIFE

Career:

Workplace relations, titles + roles, business skills, entrepreneurship, optimizing work, leadership

Travel + Leisure:

Vacations, places to live, sports, literature, art, music, fun, creative expression

Finance:

Savings, student debt, credit cards, credit score, down-payments, earnings, security, retirement

Health + Mental Wellness:

Nutrition, physical fitness, meditation, stress, activities to manage mental well-being, motivation, sleep

Relationships:

Partners, children, siblings, friendships, marriage, romance, home life

Making A Difference:

Volunteering, mentoring, gratitude, the environment, your community

Skills + Education

Personal development, courses, schooling, reading, podcasts

AREA OF LIFE	LONG-TERM EXPERIENCES	HOW THIS LEADS TO YOUR VISION
CAREER		
TRAVEL + LEISURE		
FINANCE		
HEALTH + MENTAL WELLNESS		
RELATION- SHIPS		
MAKING A DIFFERENCE		
SKILLS + EDUCATION		



SHORT-TERM GOALS

DEFINED:

An aim or desired result.

Short-Term Goals take less than one year to achieve and can help lead you to your Long-Term Experiences.

They are **SMART**.

Specific

Measurable

Ambitious, but achievable

Relevant

Time-Bound



SMART goals can be results driven or process driven.

Results Driven:

I complete the 2020 BMO Marathon this May in under 4.5 hours.

Process Driven:

I run four times a week, varying the distances.

DO YOU SEE THE DIFFERENCE?

The results driven goal is asking you to cross a finish line.

The **process driven goal** is asking you to create a habit so that you can complete the goal.

When we make goals around processes and systems, we are creating habits.

Choosing a results or process driven goal is ultimately up to you. It depends on where you would like to head and how you like to enjoy your life.

You can now use the next page to begin writing Short-Term Goals using the same prompts.

AREA OF LIFE	SHORT-TERM [SMART] GOALS	HOW THEY LEAD TO YOUR LONG-TERM EXPERIENCES
CAREER		
TRAVEL + LEISURE		
FINANCE		
HEALTH + MENTAL WELLNESS		
RELATION- SHIPS		
MAKING A DIFFERENCE		
SKILLS + EDUCATION		